Case 5:12-cv-02188-VAP-OP Document 1 Filed 12/12/12 Page 1 of 67 Page ID #:20

Plaintiff, Alec Fisher, by and through the undersigned counsel, brings this consumer class action both individually and on behalf of all others similarly situated, against defendants Monster Beverage Corporation ("MBC") and Monster Energy Company ("MEC") (collectively, "Defendants" or the "Company"). Plaintiff's allegations are based on information and belief formed after an inquiry reasonable under the circumstances and are likely to have evidentiary support after reasonable opportunity for further investigation and discovery, except where specifically so identified as being based on personal knowledge:

#### NATURE OF THE ACTION

This is a consumer class action seeking redress for Defendants' unfair 1. 11 and deceptive business and trade practices on behalf of anyone who purchased for 12 personal consumption any of the Monster-branded energy drinks, including any of 13 the following ("Monster Energy Drinks"):

14	Monster Energy® Java Monster® Kona Blend
15	Lo-Carb Monster Energy® Java Monster® Loca Moca®
13	Monster Energy® Assault® Java Monster® Mean Bean®
16	Monster Khaos® Java Monster® Vanilla Light
17	Monster M-80® Java Monster® Irish Blend®
1 /	Monster MIXXD® Java Monster® Toffee
18	Monster Energy® Absolutely Zero Monster Energy Extra Strength Monster Energy® Import Nitrous Technology® Super Dry <sup>TM</sup>
19	1,101,100I
	Monster Energy® Import Light Monster Energy Extra Strength Nitrous Technology® Anti-Gravity®
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21	Monster Rehab™ Tea + Lemonade Monster Energy Extra Strength + Energy Nitrous Technology® Killer B®
22	Monster Rehab™ Rojo Tea + Energy
23	Monster Rehab <sup>TM</sup> Green Tea + Monster Energy Extra Strength Nitrous Technology® Black Ice <sup>TM</sup>
24	Monster Rehab <sup>TM</sup> Protean + Energy
25	Monster Energy® M3 <sup>TM</sup> Super X-Presso Monster® Hammer Concentrate
26	X-Presso Monster® Midnite

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- 2. The Company develops, markets, sells, and distributes beverages and soft drinks in the United States and internationally. Defendants falsely or misleadingly label, market and advertise for sale a highly caffeinated concoction – the Monster Energy Drinks – as if it were a conventional beverage or food.
- 3. The Company does not disclose the caffeine content in its drinks and has chosen to categorize the Monster Energy Drinks as a "dietary supplement," rather than as a beverage or as a conventional food item. The Company's own public filings, however, do not describe the Monster Energy Drinks as a dietary supplement, but rather indicate that it is a "carbonated energy drink." As detailed further below, such labeling, marketing and advertising is an attempt to circumvent the safety standards applicable to food and beverage additives and creates a false perception by the consumer that these products are safe.
- 4. Monster Energy Drinks, in fact, contain a dangerously high amount of caffeine that have never been subjected to any kind of pre-market review by any regulatory authority prior to them being put in the stream of commerce. Numerous 16 scientific studies have shown that the consumption of large amounts of caffeine, in combination with other active ingredients like guarana, taurine, carnitine, sugar, 18 among others, by youth and adolescents can have serious health consequences. Yet, Defendants knowingly or with reckless indifference, market, advertise and sell Monster Energy Drinks as completely safe via playful/seductive advertising designed to attract pre-teens and teens and via product placement.
  - 5. Notwithstanding the high caffeine levels in Monster Energy Drinks and the scientific evidence of serious health risks these levels may pose for adolescents and youth, Defendants' advertising, marketing and promotions expressly target the 13 to 21-age group. Defendants intend to and do, in fact, capture teenagers and other youth by designing and disseminating their marketing campaigns to specifically target and attract such youth. Yet, defendants'

advertising and labeling fails miserably at providing any warning regarding the

dangers of frequent or excessive consumption of caffeine to this very same group

that they target. As a result of the false and misleading labeling, marketing and

advertising, and failure to warn of risks, the Company has profited immensely

from its Monster Energy Drinks' sales, capturing almost 35% of the market share

**JURISDICTION AND VENUE** 

and generating sales of almost \$2 billion annually in 2011.

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- 6. This Court has jurisdiction over all the causes of action asserted The Court has jurisdiction over the Magnuson-Moss Warranty Act ("MMWA") claim pursuant to 28 U.S.C. §1331 because a federal question is 11 involved and pursuant to 15 U.S.C. §2310(d) because (a) the amount in 12 controversy of any individual claim is less than the sum or value of \$25.00; (b) the amount in controversy is greater than the sum or value of \$50,000 computed on the 14 basis of all claims in the suit; and (c) the number of plaintiffs is more than 100. The Court has supplemental jurisdiction over state law claims under 28 U.S.C. 16 § 1367(a) as claims herein arise under the same set of facts comprising a single case or controversy.
- 7. This Court has jurisdiction over the subject matter presented by this complaint because it is a class action arising under the Class Action Fairness Act 20 of 2005 ("CAFA"), 28 U.S.C. §1332, et seq., which explicitly provides for the original jurisdiction of the federal courts over any class action in which any member of the plaintiff class is a citizen of a state different from any defendant, and in which the matter in controversy exceeds in the aggregate the sum of \$5 million, exclusive of interest and costs.
  - More than two-thirds of the members of the class are citizens of a state other than California and, as set forth below, the Company is a citizen of

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California. Therefore, diversity of citizenship exists under CAFA, as required by 28 U.S.C. §1332(d)(2)(A).

- 9. The total claims of the individual members of the class in this action are in excess of \$5 million in the aggregate, exclusive of interest and costs, as required by 28 U.S.C. §1332(d)(2), (6).
- As stated above, more than two-thirds of all of the members of the proposed class in the aggregate are citizens of a state other than California, where this action was originally filed, and the total number of members of the proposed class is greater than 100, pursuant to 28 U.S.C. §1332(d)(5)(B).
- The Court has personal jurisdiction over Defendants because they 11. have purposefully availed themselves of the privilege of conducting business within the State of California by marketing, advertising and selling the Monster Energy Drinks to plaintiff and members of the proposed class, as well as generally maintaining systematic and continuous business contacts within the State of California.
- 12. Venue is proper pursuant to 28 U.S.C. §1391(a) because the Company conducts substantial business in this District, has sufficient minimum contacts with 18 this District, and otherwise purposely avails itself of the markets in this District, through the promotion, sale, marketing and administration of its products in this District. Filed concurrently with this Complaint is the Declaration of Azra Z. Mehdi Pursuant to California Civil Code Section 1780(c) of the Consumer Legal Remedies Act, Cal. Civ. Code §1750, et seq., which is incorporated by reference herein.
  - 13. California has numerous contacts with the conduct alleged herein and a strong interest in applying its laws to that conduct. The Company is found, does business or transacts business within California. The Company maintains its principal offices, as well as agents, in California and is licensed to do, has done,

and continues to do business in California. Defendants' advertising, marketing, pricing, sales and distribution operations for their Monster-branded energy drinks sold throughout the United States, which form the basis of this litigation, originated from and/or are controlled by, Defendants' offices in California. In addition, the Company directly advertised, marketed and sold its energy drinks to consumers in California as well as the other states in the country. As such, California's interest in applying California law in this litigation outweighs any interests other states or their laws may have.

#### **PARTIES**

Plaintiff Alec Fisher is a citizen of California who currently resides in 14. Baltimore, Maryland. Plaintiff has been purchasing and consuming a variety of the 12 Monster Energy Drinks for the past five (5) years, since he was about 16 years old. 13 Mr. Fisher has consumed the original Monster Energy Drink with the green tab and 14 the Lo-Carb version most frequently. At various times, he also has consumed 15 Absolutely Zero, Mixxed, Assault, Khaos as well as a number of other varieties 16 depending on what was available at the store. Going back five years, Mr. Fisher consumes an average of two to three cans per week, with that number going up significantly during the weeks prior to and during exams, as well as on the weekends. Mr. Fisher first tried Monster Energy Drinks when he was a junior in high school. The Company was parked outside his high school in trucks handing out free cans of Monster Energy Drinks to everyone. Mr. Fisher believed that Monster Energy Drinks were safe for consumption by persons of all ages since the guys in the Monster Energy Drink truck were not asking kids how old they were prior to handing out the Monster Energy Drinks. Further, Mr. Fisher saw nothing on the labeling of the Monster Energy Drink can that would lead him to believe that drinking the Monster Energy Drink could be bad for his health. Had Mr. Fisher known these facts, he would not have accepted Defendants' freebie cans or

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subsequently continued to purchase and consume Monster Energy Drinks for years after.

- 15. Defendant Monster Beverage Corporation, f/k/a Hansen Natural Corporation, is a Delaware corporation with its principal place of business at 550 Monica Circle, Suite 201, Corona, California 92880. MBC is a publicly traded company whose stock trades on the NASDAQ under the ticker symbol MNST. MBC's business is listed under the Consumer Goods category and identifies its operations as falling in the beverage and soft drink industry. MBC is a holding company that carries no operating business, except through its wholly owned subsidiaries. MBC through its subsidiaries, develops, markets, sells, and distributes alternative beverage category beverages in the United States and internationally.
- 16. Defendant Monster Energy Company, f/k/a Hansen Beverage Company, is a Delaware corporation with its principal place of business at 550 15 Monica Circle, Suite 201, Corona, California 92880. MEC is a wholly owned 16 subsidiary of MBC. MEC produces and distributes a variety of sodas, fruit juices, teas, energy drinks and waters. MEC conducts substantially all of MBC's operating business and generates substantially all of the Company's operating revenues.
  - 17. The Company was engaged in and continues to be engaged in and responsible for the design, manufacture, production, testing, study, inspection, mixture, labeling, marketing, advertising, sales, promotion, and/or distribution of variety of Monster Energy Drinks under the brand "Monster," as described in ¶1, supra.
  - 18. Plaintiff is currently unaware of the true names, capacities, or basis for liability of defendants Does 1 through 20, inclusive, and therefore sues said defendants by their fictitious names. Does 1-20 are individuals, associations or

corporations who/that are affiliated or related to the Company, who will be specifically identified and named as discovery progresses and their roles in the wrongdoing at issue is revealed. At all times mentioned in the Counts alleged herein, each and every defendant was an agent, representative, affiliate, or employee of each and every other defendant, and in doing the things alleged in the Counts stated herein, each and every defendant was acting within the course and scope of such agency, representation, affiliation, or employment and was acting 8 with the consent, permission and authorization of the other defendants. During the relevant time period, defendants agreed to misrepresent to the class members the material facts at issue herein and/or not to notify class members about the scope and nature of the illegal business practices as detailed herein, thus engaging in a conspiracy that resulted in injury in fact to members of the class, which conspiracy 13 is still on-going. All actions of each defendant, as alleged in the Counts stated 14 herein, were ratified and approved by the other defendants or their respective directors, officers and/or managing agents, as appropriate for the particular time period alleged herein. Plaintiff is informed and believes, and on that basis alleges, that defendants Does 1 through 20, inclusive, and each of them, are in some manner liable to Plaintiff, and/or are proper and necessary parties to this action in light of the relief requested. Plaintiff will amend the Complaint (if necessary) to allege their true names, capacities or basis for liability when the same have been ascertained.

#### **FACTUAL ALLEGATIONS**

## **Company Background**

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The Company's beverage business is divided into Direct Store 19. Delivery ("DSD"), whose principal products comprise Monster Energy Drinks, and Warehouse, whose principal products comprise juice based and soda beverages under many different brand names. Defendants have generated just under \$2

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billion, \$1.5 billion and \$1.3 billion in gross sales in 2011, 2010 and 2009, respectively. The Company's gross sales for the first three quarters of 2012 have already surpassed \$1.8 billion. Over 90% of Defendants' sales figures and gross profits are attributable to the Company's Monster Energy Drinks division. Monster Energy Drinks have recently become the number one top selling energy drink world-wide, knocking off rival Red Bull.

- Although energy drinks generally make up only a tiny portion of the 20. entire beverage market, it is the fastest-growing segment. The growth of energy drinks is directly attributable to its popularity among pre-teens and teens. Energy drink sales rose by more than 16% in 2011 and Defendants were in the lead with 35% of the market.
- 21. In fact, to capitalize on the success of its Monster Energy Drinks, the 13 Company which used to be known as the Hansen Natural Corporation and Hansen 14 Beverage Company, officially changed its name to Monster Beverage Corporation 15 and Monster Energy Company, respectively, on January 5, 2012.

#### 16**∥ B. Ingredients in Monster Energy Drinks**

- 22. Energy drinks have surged in popularity in recent years, especially among high school and college students. The most common ingredient in energy drinks, including in Monster Energy Drinks, is caffeine, which is often combined with taurine, glucuronolactone, L-carnitine, guarana, and B vitamins to form what is referred to by the Company as an "energy blend."
- Energy drinks often contain additional amounts of caffeine through 23. additives, including guarana, kola nut, yerba mate, and cocoa. Guarana (Paullinia cupana) is a plant that contains caffeine, theobromine (a chronotrope), and theophylline (an inotrope). Each gram of guarana can contain 40 to 80 mg of caffeine, and it has a potentially longer half-life because of interactions with other plant compounds. Monster Energy Drinks contain guarana.

### C. Defendants' Labeling, Advertising and Marketing of the Monster Energy Drinks Targets, Is Intended to and Does Connect Directly with Teenagers and Youth

- Defendants designed the marketing, advertising and labeling of the 24. Monster Energy Drinks for an intended audience of adolescents and youth. Indeed, the Company reportedly selected the name "Monster Energy" after consulting with a focus group of teenage males. The dominant audience for Monster Energy Drinks is made up of teens and people in their early 20s. As detailed below, the Company's unique marketing approach designed to be attractive to adolescents and youth, has caused Monster Energy Drinks to become No. 1 in energy-drink convenience-store sales, generating \$1.3 billion in 2011 revenue and taking market share from Red Bull.
- 25. The Company eschews mainstream advertising on TV, radio, and billboards, instead sponsoring huge extreme sporting events – skateboarding, motorcycle racing, surfing, NASCAR racing, professional bull riding – and music 16 festivals as well as getting endorsements from music celebrities and popular sports 17 figures. The core of Defendants' marketing strategy is prize promotions, price promotions, competitions, endorsements from selected public and extreme sports figures, personality endorsements (including from television and other well-known sports personalities), coupons, sampling and sponsorship of selected causes, events, athletes and teams.
  - The Company also admits in its public filings that its sales and 26. marketing strategy is to develop "brand awareness through image enhancing programs and product sampling." Defendants use branded and other promotional vehicles at events and schools where they hand out samples of Monster Energy Drinks to consumers. In fact, Plaintiff was first introduced to Monster Energy Drinks outside his high school where the Company was handing out free samples

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to all present, age no bar. Similarly, the Company goes into small local towns and cities – at sports and music festivals – handing out Monster Energy Drinks to everyone – age being no bar to the freebie handout.

27. Defendants' promotions include extreme sports, music and the Monster Girls. Reproduced below are screen shots of the Monster Girls from the Company's website – beautiful, sexy and scantily clad young women. What sexually curious adolescent male (i.e. the Company's focus group) would not be drawn to Monster Energy Drinks with this kind of marketing?



28. The Company's promotions offering free Monster gear require a person to "Drink Monster," "Save Tabs," and "Trade for Gear. See below. The gear includes Monster-branded clothing and apparel, accessories as well as the Monster Girl 18-Month Calendar:



In this manner, Defendants not only encourage, but aggressively promote the consumption of Monster Energy Drinks by teenagers and other youth. For example, in order to get a "free" Monster Beanie (with the florescent Monster logo) or a short-sleeve T-shirt, one has to consume and send in 30 Monster Energy Drink tabs!! A hoodie demands consumption of 75 Monster Energy Drinks!! So, in effect, the gear is not actually "free." One has to pay for and consume a monstrous number of Monster Energy Drinks.

FREE TEAM How it Works Gear Bag Checkout Account 3 4 Monster Energy Beanie 5 6 7 8 9 ADD TO BAC 10 11 12 13 How it Works Checkout Account 14 15 16



29. The "Monster Music" and "Monster Gaming" Facebook pages are 26 most popular with persons ages 13-17. Indeed, the Monster Army website 27 sponsored by Defendants invites "13-21" year-old action sports athletes to apply 28 for sponsorships, and ages 13-24 is the most popular age group of those who

CLASS ACTION COMPLAINT

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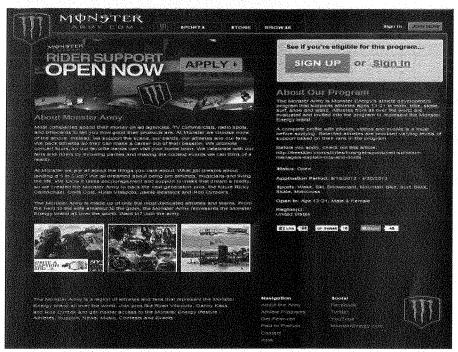
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"Like" the "Monster Army" on Facebook. Monster Army is the Company's athlete development program that supports athletes ages 13-21 in moto, bike, skate, surf, snow and wake. Athletes from all over the world are evaluated and invited into the program represent the Monster Energy brand. See to http://www.monsterarmy.com/programs/, reproduced below:



- In keeping with a young fan-base, the Company has nurtured a strong following on social networks. It counts over 20 million enthusiasts on Facebook and has over 408,000 Twitter followers. The Company, thus, specifically targets the 13-21 age group in its marketing and advertising knowing full well that the fans of the athletes in this age group will most likely also be 13-21 or younger.
- 31. Jeff Cioletti, editor of industry trade publication Beverage World, attributes Monster Energy Drinks' success to the Company "knowing its audience and finding a way to connect with them, in what they perceive as an authentic way, and not talking down to them." On the Company's marketing strategy, Mark Hall, president of the Monster Energy division, remarked: "There has to be some

1 connection with the consumer – they have to feel good about what they hold in their hand and that's the elusive part of marketing."

- 32. There's no question that the Company has done a remarkable job of connecting with its young audience. According to a 2011 article by the American Academy of Pediatrics, 30% to 50% of adolescents and young adults consume energy drinks.
- 33. Ads in magazines and on billboards with slogans like "unleash the beast" and "the meanest energy supplement on the planet" ensure that consumers have brand awareness. And one certainly cannot miss Monster Energy Drinks on the shelves; with the goth-inspired logo, lurid colors, and names like Java Monster, Lo-Carb Monster, Monster Rehab, and others, they tend to stand out. And Defendants' banners adorn pretty much every big extreme sports event. The "coolness factor" and the caffeine in Monster Energy Drinks are what the Company is banking on to keep its young consumers coming back for more.
- D. The Labeling on Monster Energy Drinks Is Designed to Be Attractive Primarily to Adolescents and Youth
  - 34. The label on a can of Monster Energy Drinks states:

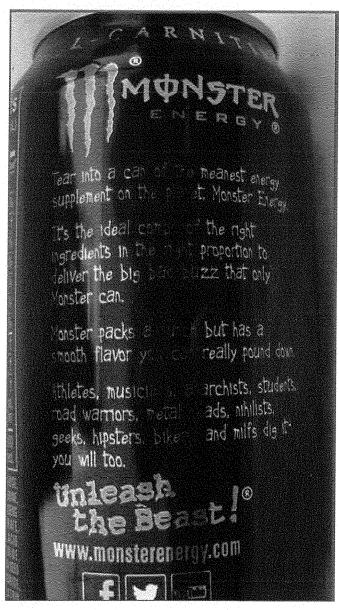
    Tear into a can of the meanest energy supplement on the planet, Monster energy.

    It's the ideal combo of the right ingredients in the right proportion to deliver the big bad buzz that only Monster can.

Monster packs a vicious punch but has a smooth flavor you can really pound down.

Athletes, musicians, anarchists, students, road warriors, metal heads, nihilists,

geeks, hipsters, bikers, and milfs dig it. You will too.



It is commonly known that MILF is an acronym for "Mother/Mom I'd Like to F\*#k." See en.wikipedia.org/wiki/MILF. One can only imagine what message the Company is conveying with labeling like that and the Company's intended target audience of sexually curious adolescents with raging hormones.

35. In its web advertising, the Company also states: "It's a wicked mega hit that delivers *twice the buzz* of a regular energy drink." The Company's

repeated reference to "buzz," a term generally used to describe the intoxicating effect one has from drinking alcohol, gives the impression to the consumer that Monster Energy Drinks can similarly deliver the intoxicating feeling that comes from drinking alcohol.

36. Consumers may, thus, falsely believe that "more is better" and ingest multiple servings of the energy drinks. Moreover, since there are no restrictions on the sale of energy drinks, adolescents and children (who may be inexperienced and less tolerant to the effects of caffeine) may be at an increased risk for caffeine intoxication. Indeed, the Company's 24 oz. can of the original Monster Energy Drink states: "[B]igger is better . . . because you can never get too much of a good thing."



Some examples of the labeling and advertising for the Company's 37. other Energy Drinks that convey similar messages include:

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- LO-CARB Slogan: Tear into a can of the meanest energy supplement on the planet, Lo-Carb MONSTER energy. We went down to the lab and performed major surgery on the Monster. We hacked out carbohydrates and calories, transplanted the wicked Buzz and dialed in the flavor. Lo-Carb MONSTER energy still delivers twice the Buzz of a regular Energy drink, but only has a fraction of the calories.
- Cuba Lima Monster Energy Slogan: As legend has it a buzzed up Cuban hears his country has been liberated holds up his drink, yells "CUBA-LIBRE" and the famous cocktail is born. As big fans of the drink we decided to make our own, substituting our tried and true energy blend for the alcohol and adding a squeeze of sweet lime. We know it sounds crazy but don't knock it till you try it. You're gonna love it cause it's a new kind buzz. Energy Liberated!
- Übermonster Monster Energy Slogan: Über: (00-ber) From the German meaning superior, above the norm, or the ultimate. *No regular bottle could handle this evil energy brewski*. So we designed our own with the biggest *chugger friendly* wide mouth we could make. The big ass cap is a little hard to pry off, but it's sorta like, if you can't open it you shouldn't be able to drink it! Cheers, This energy brew's for you!
- M3 Monster Energy Slogan: This little bottle of super concentrated Monster madness packs a 16oz. punch into only 5oz. of liquid. Our unique nitrous technology mellows

out the flavor. A shot it's not... but then you don't have to plug your nose to drink it!

- Super Dry Nitrous Slogan: Don't let the skinny can fool you, Monster Extra Strength packs our biggest punch! Call us crazy, but we supercharged our Monster Energy base then injected it with Nitrous Oxide for a unique texture, smooth drinkable flavor and buzz that's bigger than ever. This is no "Whip-it" but it will whip you good...
- Green Tea Rehab Slogan: Our friends at the Rehab pool party in Vegas know all about recovering from a long night and together we came up with Monster Rehab® Green Tea + Energy. Naturally loaded with EGCG antioxidants, infused with coconut water, quercetin, acai berry and goji berry. Monster Rehab® Green Tea + Energy delivers a triple threat that quenches thirst, hydrates like a sports drink, and brings you back after a hard day's night. Monster Rehab® Green Tea + Energy: RE-FRESH, RE-HYDRATE, RE-VIVE, or in other words, Re-habilitate with a killer mix of green tea, pineapple juice, electrolytes, and our bad-ass Monster Rehab® energy blend to fire you up. Rehab The Beast!
- Tea+Lemonade Rehab Slogan: While chillin' at the Vegas Rehab® pool party, contemplating a cure for cotton mouth, admiring the flesh parade, and pondering the wisdom of doubling down when the dealer shows a face card, it HIT ME! We need a new drink. One that can do it all a triple threat that quenches thirst, hydrates like a sports

drink, and brings you back after a hard day's night. Monster Rehab: Re-Fresh, Re-hydrate, Re-store, or in other words, Re-habilitate with a killer mix of tea, lemonade, electrolytes, and *our bad-ass Rehab® energy blend* to fire you up. Rehab the Beast!

- 38. In sum, the Company's labeling conveys the following:
  - Monster Energy Drink is some magic formula with "the right ingredients in the right proportion;"
  - Monster Energy Drink delivers "a big bad buzz" like you get from drinking alcohol; and
  - You can become part of the "cool" or "Über-cool" crowd by imbibing Monster Energy Drinks.
- E. Defendants' Labeling, Advertising and Marketing of Their Energy
  Drinks Is False and Misleading and Fails Adequately to Warn of
  Dangers of Frequent and Excessive Consumption of Caffeine
- 39. Monster Energy Drinks contain significantly high amounts of caffeine, in addition to other stimulants, like guarana, which contain hidden amounts of additional caffeine. The amino acid taurine is also found in the Monster Energy Drinks. Although the Company does not identify the amount of caffeine in each can, it has disclosed through other sources that one 16 oz. can of Monster Energy Drink contains approximately 160 milligrams of caffeine the equivalent of four (4) 12 oz. cans of Coca-Cola, while the 24 oz. can contains 240 milligrams of caffeine, or the equivalent of seven (7) cans of Coke. But health experts have voiced concerns about energy drinks over the past few years, saying the caffeine content can be as high as 550 mg.<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> Many of the Monster Energy Drinks have the same caffeine content per ounce, but some are slightly higher due to the same energy blend being used in drinks

40. Defendants have proven that they have marketing genius and this genius has been resoundingly rewarded by the market – both its shareholders as well as by the Company's target group – adolescents. Notwithstanding the high caffeine levels in Monster Energy Drinks and scientific evidence of the serious health risks that they pose, especially for the teenagers and youth that the Company specifically targets (as detailed *supra*), Monster Energy Drinks fail miserably in providing any warnings on its product as to the effects of frequent or excessive caffeine consumption to the teenagers and youth it targets.

41. The only notation that the Company has on Monster Energy Drink can is hidden in fine print:

Consume responsibly – Max 1 can per four hours, with limit 3 cans per day. Not recommended for children, people sensitive to caffeine, pregnant women or women who are nursing.

with less volume. The caffeine content is less per ounce in countries with stricter caffeine laws such as Australia and New Zealand which indicates Defendants' knowledge and awareness of the impact of excessive caffeine consumption.



- 42. Monster Energy Drinks can labels have <u>NO WARNING</u> for the teenagers and adolescents who the Company targets. Children are deemed to be persons under the age of 12.
- 43. Three 16 oz. cans contain, even by Defendants' standards, more than 480 mg of caffeine, significantly more than the 400 mg that that the Federal Drug Administration ("FDA") has stated is safe for healthy adults to consume. The safe level for adolescents according to the American Academy of Pediatrics is much

lower – no more than 100 mg of caffeine per day from all sources. According to the University of California, teenagers who consume more than 100 mg of caffeine per day are at an increased risk for high blood pressure. One study in *Pediatrics*, a medical journal, says, "Caffeine can be lethal in doses ranging from 200 to 400 milligrams," and affects various organ systems by increasing heart rate, blood pressure, speech rate, motor activity, attentiveness and body temperature. Thus, drinking even one can of a Monster Energy Drink is unhealthy for an adolescent.

- 44. Remarkably, in a recent press release, the Company contends that "more than eight billion cans of Monster Energy® that have been sold and *safely consumed* in the United States and around the world since 2002." That statement is simply untrue.
- 45. Monster Energy Drinks have been cited in the deaths of five people in the past year, according to incident reports that doctors and companies submit to the FDA. According to Shelly Burgess, an FDA spokeswoman, the reports said the victims consumed Monster Energy Drinks prior to their deaths. The five death reports, and a sixth in 2009, were among 37 adverse reaction reports since 2004 that mentioned Monster Energy Drinks, according to a log of incidents that health professionals, companies and the public voluntarily recorded with the FDA. *See* excerpt attached hereto as Exhibit A. The event reports linked to the Company claimed that some of the life-threatening illnesses were characterized by heart attack, chest pain and vomiting.
- 46. A November 2011 report by the Drug Abuse Warning Network, produced under the auspices of the Department of Health and Human Services, showed a tenfold increase in emergency room visits linked to energy drinks from 2005 (1,128 visits) and 2008 and 2009 (16,053 and 13,114 visits, respectively), representing about a tenfold increase, with about half those trips made by patients 18 to 25 years old. Meanwhile, sales of energy drinks have increased 240% in the

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same period. "Consumption of energy drinks is a rising public health problem because medical and behavioral consequences can result from excessive caffeine intake," the report concluded. "A growing body of scientific evidence documents harmful effects, particularly for children, adolescents and young adults."

- 47. Recently, the parents in Maryland sued MBC claiming the drinks led to caffeine toxicity that killed their daughter. Fourteen year-old Anais Fournier, who had a pre-existing heart condition, went into cardiac arrest after drinking two 24-ounce cans of the Monster Energy Drinks two days in a row in December 2011. She was pronounced brain dead six days later.
- 48. Health advocates and experts have been concerned about the use of energy drinks among adolescents and trying for some time now to draw attention 12 to the issue of energy drink consumption by kids. In 2011, the *Journal of* 13 Pediatrics published a report titled, "Health Effects of Energy Drinks on Children, 14 Adolescents, and Young Adults" warning that the consequences of energy drink consumption included "palpitations, seizures, strokes, and even sudden death." The authors also specifically warned parents that the drinks could be dangerous for kids with heart problems, diabetes, or ADHD.
  - 49. Earlier this year, the National Council of Sports and Fitness issued a report, "Youth and Energy Drinks," warning that kids confuse energy drinks like Monster Energy Drinks with the sports drinks marketed by their sports heroes. Sports drinks contain water, salt and sugar, and are designed to replenish the electrolytes and energy one's body loses during exercise. Sports drinks do not contain chemicals that directly increase one's energy levels as energy drinks do. Defendants' product placement in the vicinity of sports drinks is by design. See product placement below:



50. According to the 2009 Mayo Clinic study, convenience stores display energy drinks next to the sports drinks, which can mislead the consumer into thinking that they are similar products. The study notes that whereas sports drinks can indeed provide hydration and replenishment of electrolytes and carbohydrates, the elevated levels of caffeine in energy drinks have diuretic effects that increase urinary output and natriuresis (excretion of an excessively large amount of sodium in the urine). Additionally, according to the National Federation of High School Associations, energy drinks supply an amount of carbohydrate far beyond that is

recommended for physically active people, which can slow the rate at which fluid is absorbed into the bloodstream or lead to gastrointestinal distress.

- 51. Amelia M. Arria, Ph.D., an epidemiologist who serves as director of the Center on Young Adult Health and Development at the University of Maryland School of Public Health stated: "In my opinion, some of the marketing messages go overboard about the health benefits of these drinks. The term 'energy drink' is misleading. Energy should come from calories this is more about stimulation." Studies have shown almost 30% of college students consume energy drinks regularly, Dr. Arria said. The high concentrations of caffeine they contain can produce cardiovascular complications, especially in young people or those who are sensitive to caffeine, she said.
- 52. According to a 2011 article by the American Academy of Pediatrics, of the 5,448 U.S. caffeine overdoses reported in 2007, 46% occurred in those younger than 19 years. The researchers of the 2011 study concluded, among other things that:
  - energy drinks have no therapeutic benefit, and both the known and unknown pharmacology of various ingredients, combined with reports of toxicity, suggest that these drinks may put some children at risk for serious adverse health effects;
  - typically, energy drinks contain high levels of caffeine, taurine, and guarana, which have stimulant properties and cardiac and hematologic activity, but manufacturers claim that energy drinks are nutritional supplements, which shields them from the caffeine limits imposed on sodas and the safety testing and labeling required of pharmaceuticals; and
  - youth-aimed marketing and risk taking adolescent developmental tendencies combine to increase over-dose potential.

- 53. According to medical experts at the Department of Psychiatry and Behavioral Sciences at The Johns Hopkins University School of Medicine, the consumption of energy drinks may increase the risk for caffeine overdose in caffeine abstainers as well as habitual consumers of caffeine from coffee, soft drinks, and tea due to the lack of adequate labeling. Many energy drinks do not label their product with the amount of caffeine or display warning labels advising proper use. Consequently, consumers may be completely unaware of the amount of caffeine they are ingesting.
- 54. Additionally, the potential for acute caffeine toxicity due to consumption of energy drinks may be greater than other dietary sources of caffeine since many energy drinks are marketed with claims of performance enhancing effects although the existence and extent of such effects has not been conclusively established.
- 55. The Federal Food, Drug and Cosmetics Act provides in section 201(n) (21 U.S.C. §321(n)) that affirmative representations are not the only factor relevant to whether labeling is misleading. Rather, in determining whether the labeling of an article is misleading,

there shall be taken into account (among other things) . . . the extent to which the labeling fails to reveal facts material in the light of such representations or material with respect to consequences which may result from the use of the article to which the labeling relates under the conditions of use prescribed in the labeling thereof or under such conditions of use as are customary or usual.

21 U.S.C. §321(n).

56. While touting the questionably positive qualities of Monster Energy Drinks, the Company fails to adequately warn of the dangers of consuming even

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one can of the Monster Energy Drinks to the adolescents and youth that they target with their promotions and overall marketing strategy. Thus, Company's labeling of its Monster Energy Drinks is false and misleading.

- F. Defendants' Failure to Properly Label Monster Energy Drinks Has Caused Serious Bodily Injury to Some Consumers and Continues to Pose a Danger to the Adolescents and Youth that They Target in the Company's Marketing Campaign
- 57. Monster Energy Drinks are targeted towards people with active lifestyles, especially teenagers and young adults. They are, however, a potent beverage that can cause adverse health conditions, especially in teenagers and adolescents who are still in the process of developing.
- Monster Energy Drinks can raise one's heart rate. The University of 58. Washington reports that caffeine is a central nervous system stimulant and can increase one's heart rate. According to the University of Alabama at Birmingham, guarana has three times the caffeine content as caffeine in coffee. According to Johns Hopkins University, in a survey of 496 college undergraduate students, 19% of students indicated that they experienced heart palpitations from energy drinks. The American Heart Association confirms this, noting that people consuming two energy drinks everyday experienced blood pressure and heart rate increases. The American Heart Association states that energy drinks can pose an increased risk of heart problems during exercise, as one's heart rate naturally increases on its own during physical activity. High blood pressure, also known as hypertension, puts one's body at risk for numerous additional illnesses. Having high blood pressure can harden one's arteries, strain one's kidneys and cause permanent damage to one's heart.
- 59. In 2007, Wayne State University in Michigan conducted a study on how energy drinks might affect blood pressure and the heart. Participants, who

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were in their 20s, drank two energy drinks a day for seven days straight. The participants did not consume caffeine for two days prior to the study. Heart rates were measured each day within two hours of consuming the energy drinks, while the participants were sitting down and not engaged in any strenuous activity. The results showed that there was an average heart rate increase of 11% on the seventh day, an increase of up to seven beats per minute. Blood pressure also increased by over 7%, which signified the added pressure to the heart.

- 60. James Kalus, Pharm.D., senior manager of Patient Care Services at Henry Ford Hospital in Detroit, Michigan, and a former Wayne State University 10 researcher who led the study, feels that the increases in blood pressure and heart 11 rate may be due to the caffeine and taurine in the drinks. "Thousands of young adults are using these drinks," Dr. Kalus said. "Some are mixing the energy drinks 13 with alcohol. We don't necessarily know how much they are drinking at a time or 14 whether they are drinking before exerting themselves playing basketball or dancing." This is especially so since the marketing for energy drinks is combined 16 with extreme sports, he said.
- 61. Dr. Suzanne Steinbaum, a preventive cardiologist at Lenox Hill 18 Hospital in New York City. "People may think that these energy drinks are healthy by the way they're marketed," she said. There are, however, 240 milligrams of caffeine in some of these drinks, Dr. Steinbaum said. "That's seven times the amount of caffeine in a can of soda," she added. Caffeine can increase the heart rate tremendously and drive blood pressure up, Dr. Steinbaum explained.
  - Energy drinks cause drastic changes in energy levels. Caffeine's 62. primary effect on the body is to stimulate the nervous system, producing a burst of energy, but this is followed by a period of diminished energy. These episodes were referred to as jolts and crashes, respectively, in a study published by "Nutrition Journal" in October 2007. Results of this study, which included almost

500 college students, indicated that jolts and crashes were experienced by 29% of subjects who drank energy drinks. In addition, 22% experienced headaches and 19% experienced heart palpitations.

- 63. The high sugar and caffeine content in Monster Energy Drinks can keep one wired for hours and cause sleep deprivation. Medline Plus reports that caffeine is absorbed by one's body quickly and distributed through the bloodstream. From this point, it quickly accesses one's brain. This can cause the caffeine to have an effect for hours after one drinks it. Monster Energy Drinks also contain additional ingredients such as carnitine, guarana, ginseng and taurine, each of which is believed to increase one's energy which may be disruptive to sleep.
- 64. Another side effect of Monster Energy Drinks is dehydration. Amy Peak, an assistant professor at Butler University's College of Pharmacy and Health Sciences, reports that the combination of caffeine and guarana in energy drinks can lead to dehydration. According to Brown University, the caffeine in energy drinks acts as a diuretic and can leave you severely dehydrated. This is particularly concerning where one uses Monster Energy Drinks as a pre-workout dietary supplement.
- 65. According to a 2009 study by the Mayo Clinic, regulation of energy drinks, including content labeling and health warnings are the laxest in the United States.<sup>2</sup> According to the study, this absence of oversight has resulted in

<sup>&</sup>lt;sup>2</sup> This is underscored by the FDA's response to certain senators' requests on the FDA to investigate health risks associated with mixing caffeine and other stimulants. The FDA said it had not found any safety studies that showed the mix of ingredients in energy drinks to be dangerous, but conceded that their preliminary review may be greatly enhanced by engaging specialized expertise outside the FDA, focusing particularly on the vulnerability of certain populations to stimulants and the incidence and consequence of excessive consumption of energy drinks, especially by young people. The FDA assured the senators that it was continuing its investigation and that if it did find such risks in its ongoing research into the products, it would consider taking regulatory action. Most importantly, the FDA acknowledged that resource and capacity constraints

aggressive marketing of energy drinks, targeted primarily toward young men and openly promoting psychoactive, performance-enhancing, and stimulatory effects. Alarmingly, energy drink consumption has been shown to be positively associated with high-risk behavior, including marijuana use, sexual risk taking, fighting, failure to use seat belts, and taking risks on a dare, as well as with smoking, drinking, problems stemming from alcohol abuse, and illicit drug use.

- 66. There appears to be no alcohol in Monster Energy Drinks. However, some clinical studies have demonstrated a relationship between energy drink consumption and alcohol abuse. According to a study published in the February 2011 issue of "Alcoholism, Clinical and Experimental Research," energy drink consumption appears to be a risk factor for alcohol dependence. Specifically, college students who reportedly drank energy drinks daily or weekly, were more likely to report consuming alcohol more frequently and in greater amounts, than students who drank energy drinks less than once a week or not at all.
- 67. Monster Energy Drinks' addiction can be a problem for teens, adolescents and older working adults since caffeine is known to be addictive. Adolescents and adults may be consuming this beverage and the drug it contains caffeine to fight for increased energy and stamina. Monster Energy Drinks abound, including lo-cal and lo-carb mixes, all packaged in the conspicuous black can sporting the ...

preclude the government or government-funded toxicity testing of all possible combinations.

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## Labeling and Advertising

 68. Defendants' unique approach to labeling, print and internet advertising, promotion and general marketing of the Monster Energy Drinks has been immensely profitable. MBC is one of the fastest growing public companies.

Defendants Have Profited Immensely from Their False and Misleading

- 69. Defendants boast that more than 8 billion cans of Monster Energy® have been sold and consumed in the United States and around the world since 2002.
- 70. Indeed, of the Company's two reportable segments DSD, whose principal products comprise Monster Energy Drinks, and Warehouse, whose principal products comprise juice based and soda beverages the Company's DSD segment represented 94.4%, 93.0% and 91.4% of the Company's consolidated net sales for the years ended December 31, 2011, 2010 and 2009, respectively. Monster Energy® Drinks represented 91.2%, 89.9% and 90.0% of the Company's net sales for the years ended December 31, 2011, 2010 and 2009, respectively. These figures demonstrate that Monster Energy Drinks are materially significant to the very existence of the Company.
- 71. Further, in filings with the Securities and Exchange Commission, the Company states that its gross profit for the year ended December 31, 2011, was \$894.3 million, an increase of approximately \$214.1 million, or 31.5% higher than the gross profit of \$680.2 million for the year ended December 31, 2010. The Company admits that the increase in gross profit dollars was primarily the result of the \$446.7 million increase in gross sales of Monster Energy® brand energy drinks. Gross sales were \$1,488.5 million for the year ended December 31, 2010, an increase of approximately \$179.2 million, or 13.7% higher than gross sales of \$1,309.3 million for the year ended December 31, 2009. Again, the increase in the gross sales of the Monster Energy® brand energy drinks represented

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approximately \$162.1 million, or 90.5%, of the overall increase in gross sales in 2010. The increase in gross sales and hence gross profits for other relevant years is also directly attributable to Monster Energy Drinks.

- 72. The Company's public filings recognize the risk that because Monster Energy Drinks currently generate the vast majority of revenues (over 94% in 2011), any criticism of the Monster Energy Drinks, whether by healthcare professionals of the nutritional benefits the Monster Energy Drink, could result in decreased demand, which in turn could have an adverse effect on Defendants' future business and financials.
- 73. The Company also acknowledges that there are currently pending proposals to enact legislation to limit or restrict the sale of energy drinks generally to minors and/or persons below a specified age and/or the venues in which energy drinks can be sold and/or impose taxation on the sale of energy drinks. Defendants concede that should these proposals succeed, any such legislation would result in a reduction in demand for Monster Energy Drinks and adversely affect the Company's profit margin. Thus, by its own admission, Monster Energy Drinks and their continued availability to all even minors, teens, and youth are vital to the Company's continued success, and even to its very existence.

# H. The Company's Energy Drink Labeling Has Been Under Investigation by Various Regulators

74. Defendants have so far evaded any meaningful regulation of their product by the FDA primarily by classifying Monster Energy Drinks as a "dietary supplement," i.e., not a conventional "food" or "beverage." Ordinarily the FDA evaluates the safety of ingredients for beverages or other conventional foods (including "energy drinks" represented as beverages, which are conventional foods) through food additive premarket programs that generally focus on individual ingredients that may be used in a range of food, rather than on a

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product-specific basis. The FDA concedes that it does not have authority to require a manufacturer to submit each formulated product for pre-market review.

- 75. Defendants have relied on this gray area to circumvent applicable standards by marketing the Monster Energy Drinks akin to a beverage or sports drink, but not being subject to regulation by classifying them as a "dietary supplement."
- 76. In July 2012, the Company was subpoenaed by the New York attorney general in connection with an investigation into its advertising, marketing, promotion, ingredients, usage and sale of its Monster Energy Drinks, specifically 10 whether the Company was misleading consumers about how much caffeine the drinks contain and the health risks they could pose. The attorney general investigation focuses, among other things, on whether Defendants (and other companies) violated federal law in promoting the drinks as dietary supplements rather than as foods, which are regulated more strictly.
  - State investigators are also examining whether all of the ingredients that go into the beverages are properly disclosed particularly since some additives, like black tea extract and guarana, may contain additional caffeine that is not reflected when the drinks are labeled.
  - In an October 31, 2012 letter, the City Attorney of San Francisco, 78. Dennis J. Herrera, sent a letter to MBC demanding that it provide evidence that supports the advertising and marketing claims it makes to adolescents for its energy drinks and to substantiate its claim that large daily quantities of Monster Energy Drinks were safe for adolescents and adult, including claims that consumers of Monster Energy Drinks:
    - "[C]an never get too much of a good thing!"
    - "3 cans per day" of 16 oz. Monster is "responsible" or safe consumption by adolescents and adults

- "[B]igger is better"
- "2 cans per day" of 24 oz. Monster is "responsible" or safe consumption by adolescents and adults
- Monster and Monster Mega are safe for consumption except for "children, pregnant women or people sensitive to caffeine."
- 79. Mr. Herrera observed that MBC seems to have chosen to label its Monster Energy Drinks as a "dietary supplement" rather than as a conventional food or beverage in an attempt to circumvent the safety standards required for food and beverage additives. Mr. Herrera's letter noted that Monster Energy Drinks did not meet the definition of a "dietary supplement." He remarked:

As the FDA has explained, "the packaging of liquid products in bottles or cans similar to those in which single or multiple servings or beverages like soda, bottled water, fruit juices, and iced tea are sold, suggests that the liquid product is intended for use as a conventional food." Monster is marketed in a single serving can similar in size, shape and appearance to conventional beverages....

80. Mr. Herrera also pointed out that the fact that MBC refers to its products as "Monster Energy drinks," and states that "Monster Energy delivers 'twice the buzz of a regular energy drink," belied any notion that "[MBC's] products are not beverages." Indeed, the Company's public filings reinforce this – nowhere in its public filings does the Company refer to Monster Energy Drinks as a "dietary supplement." In describing its signature Monster Energy® Drink, the Company states: "In 2002, we launched a new carbonated energy drink under the Monster Energy® brand name in 16-ounce cans . . . . Our Monster Energy® drinks contain vitamins, minerals, nutrients, herbs and supplements (collectively, 'supplement') and are marketed through our full service distributor network."

- 81. In his letter, Mr. Herrera also noted that [d]espite exceedingly high caffeine levels, Monster Beverage Corporation encourages unsafe and irresponsible consumption of Monster Energy products. Monster's labeling recommends that individuals consume no more than three 16 oz. cans or two 24 oz. cans per day, which amounts to a total of 48 oz. of Monster per day. But 48 oz. of Monster contains 480 mg of caffeine, nearly five times the caffeine that is safe for adolescents to consume in an entire day, and more than the 400 mg per day the FDA has indicated is safe for healthy adults.
- 82. Mr. Herrera further noted that "[r]ather than warning consumers to exercise constraint or caution, Monster's marketing states that 'bigger is always better' and 'you can never get too much of a good thing." The Company urges consumers to "chug it down," or "throw [it] back." The Company states that its product has a "smooth flavor you can really pound down," and that one of its products has "the biggest chugger friendly wide-mouth we could make."
- 83. While Monster Energy Drink competitors like Red Bull, NOS, Full Throttle and Amp are marketed as beverages, the Company continues to market Monster Energy Drinks as dietary supplements.
- 21 Drinks as food. In Canada, Monster Energy Drinks were recently reclassified as food, and thus are subject to regulation by Health Canada. On January 1, 2011, the Mexican legislature imposed a 25% excise tax on energy drinks based on caffeine content. In response Defendants adjusted the caffeine levels in Monster Energy Drinks that are sold in Mexico to address this legislation. In 2011, Hungary implemented a tax on energy drinks and the Company responded by adjusting the caffeine content in Monster Energy Drinks sold in Hungary.

### **CLASS ACTION ALLEGATIONS**

85. Pursuant to Federal Rule of Civil Procedure 23, Plaintiff brings this class action and seeks certification of a class comprised of:

All persons who, during the Class Period (four years from the date of this Complaint to the present) purchased any Monster Energy Drinks for personal use and not for purposes of further retail sale or distribution (referred hereinafter as the "Class").

- 86. For purposes of this class definition, the term "Monster Energy Drinks" includes Monster Energy®, Lo-Carb Monster Energy®, Monster Energy® Assault®, Monster Khaos®, Monster M-80®, Monster MIXXD®, Monster Energy® Absolutely Zero, Monster Energy® Import Light, Monster Energy® Dub Edition, Monster Rehab™ Tea + Lemonade + Energy, Monster Rehab™ Rojo Tea + Energy, Monster Rehab™ Green Tea + Energy, Monster Rehab™ Protean + Energy, Monster Energy® M3™ Super Concentrate, Java Monster® Kona Blend, Java Monster® Loca Moca®, Java Monster® Mean Bean®, Java Monster® Vanilla Light, Java Monster® Irish Blend®, Java Monster® Toffee, Monster Energy® Import, Monster Energy Extra Strength Nitrous Technology® Super Dry™, Monster Energy Extra Strength Nitrous Technology® Anti-Gravity®, Monster Energy Extra Strength Nitrous Technology® Killer B®, Monster Energy Extra Strength Nitrous Technology® Killer B®, Monster Energy Extra Strength Nitrous Technology® Black Ice™, X-Presso Monster® Hammer, X-Presso Monster® Midnite.
- 87. Excluded from the definition of the Class are: Defendants, Defendants' employees, any entity in which Defendants have a controlling interest or which holds a controlling interest in Defendants, including, but not limited to, any warehouses or distributors in which Defendants have a controlling interest during the Class Period and Defendants' legal representatives, assigns and successors; all persons who make a timely election to opt out of the proposed

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Class, and governmental entities, including the Judge and the judicial staff assigned to this case.

- 88. Subject to additional information obtained through further investigation and discovery, Plaintiff may expand or narrow the foregoing definition by amendment or amended complaint, as permitted by the Court.
- The Company's practices and omissions apply uniformly to all 89. members of the Class, so that the questions of law and fact are common to all members of the Class. All members of the Class were and continue to be similarly affected by not receiving disclosure of the risks associated with consuming Monster Energy Drinks, and the relief sought herein is for the benefit of Plaintiff and members of the Class. Defendants' marketing, advertising and promotional practices as detailed above applied uniformly to all members of the Class throughout the Class Period, so that the questions of law and fact detailed herein are common to all members of the Class.
- 90. All Class members were and are similarly affected by purchasing Monster Energy Drinks for their intended and foreseeable purpose as promoted, advertised, packaged, and labeled by Defendants' and as set forth in detail above.
- 91. The proposed Class is so numerous that joinder of all members would be impracticable. Based on the annual sales of Monster Energy Drinks and their popularity, it is apparent that the number of consumers of Monster Energy Drinks would be so large as to make joinder impossible. Moreover, the Company concedes that it had sold over 8 billion cans of Monster Energy Drinks since 2002.
- 92. Questions of law and fact common to the Class exist that predominate over questions affecting only individual members, including, inter alia:
  - (a) Whether Defendants' practices, representations or omissions in connection with the packaging, labeling, advertising, marketing,

- promotion and sale of Monster Energy Drinks were false, misleading or likely to deceive or confuse consumers;
- (b) Whether Defendants' practices, representations or omissions in connection with the packaging, labeling, advertising, marketing, promotion and sale of Monster Energy Drinks violated the MMWA, 15 U.S.C. §2301, et seq.;
- (c) Whether Defendants' practices, representations or omissions in connection with the packaging, labeling, advertising, marketing, promotion and sale of Monster Energy Drinks was unfair, deceptive or unlawful or in any respect, thereby violating California's Unfair Competition Law ("UCL"), Bus. & Prof. Code §17200, et seq.;
- (d) Whether Defendants' practices, representations or omissions in connection with the packaging, labeling, advertising, marketing, promotion and sale of Monster Energy Drinks was unfair, deceptive or unlawful or in any respect, thereby violating California's UCL, Bus. & Prof. Code §17500, et seq.;
- (e) Whether Defendants' practices, representations or omissions in connection with the packaging, labeling, advertising, marketing, promotion and sale of Monster Energy Drinks violated California's Consumer Legal Remedies Act ("CLRA"), Cal. Civ. Code §1750, et seq.;
- (f) Whether Defendants failed to disclose, or adequately disclose, the amount of caffeine in Monster Energy Drinks or the risks associated with caffeine as used in Monster Energy Drinks;

- (g) Whether Defendants failed to disclose, withheld or misrepresented material information regarding the health effects on Monster Energy Drinks is an effort to deceive consumers;
- (h) Whether Defendants' Monster Energy Drink labels were false and misleading because they failed to warn the teenagers and youth the Company was targeting with its advertising, marketing and promotions, of the risks of frequent and excessive consumption of energy drinks;
- (i) Whether Defendants acted intentionally in their deceptive and false advertising, marketing, promotion and sale of Monster Energy Drinks;
- (j) Whether Defendants' practices, representations or omissions deceived or have the capacity to deceive;
- (k) Whether Defendants breached express and implied warranties in connection with the packaging, labeling, advertising, marketing, promotion and sale of Monster Energy Drinks;
- (1) Whether Defendants knew or should have known of the false and misleading nature of its advertising and labeling before putting the Monster Energy Drinks subject to such advertising and labeling into the stream of commerce for purchase and use by Plaintiff and the Class;
- (m) Whether Defendants' conduct described above resulted in ill-gotten gains and, if so, the extent of the ill-gotten gains; and
- (n) Whether Defendants' conduct as set forth above injured consumers and, if so, the nature and extent of the injury; and
- (o) Whether, and to what extent, injunctive relief should be imposed on Defendants to prevent such conduct in the future.

- 93. The claims asserted by Plaintiff in this action are typical of the claims of the members of the Class, as the claims arise from the same course of conduct by Defendants, and the relief sought is common. The misrepresentations and omissions as to Plaintiff when he purchased Monster Energy Drinks are similar to the misrepresentations and omissions made to other Class members across the country. Plaintiff and all Class members have suffered economic injury as a result of Defendants' misrepresentations and omissions, and the Company has realized massive ill-gotten gains associated with the sale of its Monster Energy Drinks. Absent this class action, the members of the Class will continue to suffer losses and the violations of law described herein will continue without a practical remedy, and Defendants would unjustly retain the proceeds of their ill-gotten gains. Defendants continue to engage in the unlawful, unfair, and unconscionable conduct that is the subject of this Complaint.
- 94. Plaintiff will fairly and adequately represent and protect the interests of the members of the Class. Plaintiff has retained counsel competent and experienced in both consumer protection and class action litigation. Plaintiff and his counsel do not foresee any circumstances where the interests of Plaintiff would be adverse to the interests of the Class.
- 95. Certification of this class action is appropriate under Fed. R. Civ. P. 23, because the questions of law or fact common to the respective members of the Class predominate over questions of law or fact affecting only individual members. This predominance makes a class action superior to other available methods for the fair and efficient adjudication of this controversy. It would be economically impractical for Plaintiff and Class members to pursue individual actions against Defendants as the costs of prosecution would likely surpass their individual damages. Thus, Plaintiff and Class members would be left with no effective remedy for the damages they suffered and continue to suffer. Class treatment of

Plaintiff's claims will permit Plaintiff and the Class to vindicate their rights against Defendants and conserve the resources of the Court and the Parties. Class treatment will also avoid the possibility of inconsistent outcomes that could result from a multitude of individual actions in varying jurisdictions nationwide.

- 96. Certification also is appropriate because Defendants acted or refused to act on grounds generally applicable to the Class, thereby making appropriate the relief sought on behalf of the Class as a whole. Further, given the large number of consumers of Monster Energy Drinks, allowing individual actions to proceed in lieu of a class action would run the risk of yielding inconsistent and conflicting adjudications.
- 97. A class action is a manageable, fair and appropriate method for the group-wide adjudication of this controversy in that it will permit a large number of claims to be resolved in a single forum simultaneously, efficiently, and without the unnecessary hardship that would result from the prosecution of numerous individual actions and the duplication of discovery, effort, expense and burden on the Courts that individual actions would engender.
- 98. Plaintiff knows of no difficulty that will be encountered in the management of this litigation that would preclude maintenance as a class action. Moreover, the benefits of proceeding as a class action, including providing a method for obtaining redress for claims that would not be practical to pursue individually, outweigh any difficulties that might be argued with regard to the management of this class action.

### COUNT I

# For Violations of the UCL, Cal. Bus. & Prof. Code Section 17200, et seq.

99. Plaintiff repeats each and every allegation contained in the paragraphs above and incorporates by reference each preceding paragraph as though fully set forth at length herein.

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- This cause of action is brought pursuant to California Business & Professions Code §17200, et seq., which provides that "unfair competition shall mean and include any unlawful, unfair or fraudulent business act or practice and unfair, deceptive, untrue or misleading advertising and any act prohibited by Chapter I (commencing with Section 17500) of the Business and Professions Code."
- 101. Defendants' practices, representations and omissions, as set forth 8 above, were intended to promote the sale of Monster Energy Drinks and constitute unfair, deceptive and/or unlawful business practices within the meaning of California Business & Professions Code §17200, et seq.
  - 102. Defendants committed unfair business acts and/or practices.
  - 103. Nothing in Monster's packaging, labeling, advertising, marketing, promotion or sale of Monster Energy Drinks disclosed, or adequately disclosed, the amount of caffeine in Monster Energy Drinks or the risks associated with caffeine as used in Monster Energy Drinks, as set forth in detail above.
  - 104. Statements on Defendants' Monster Energy Drinks labels lack proper are thus considered false, misleading and/or deceptive warnings, and representations, practices or omissions. Defendants have consistently failed to disclose or warn consumers that Monster Energy Drinks may increase blood pressure and/or heart rate of consumers who ingest Monster Energy Drinks or that such drinks may cause nervousness, irritability, and/or sleeplessness, and that this failure to disclose or warn deceives or tends to deceive consumers.
  - 105. Consequently, consumers who purchase Defendants' Monster Energy Drinks may experience an increase in blood pressure and/or an increase in their heart rate without having knowledge of such adverse reactions associated with drinking Monster Energy Drinks.

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106. Plaintiff relied on the truth and accuracy of the labeling on Monster Energy Drinks, but based on the label's failure to disclose, or adequately disclose, the amount of caffeine in the Energy Drinks or the risks associated with caffeine as used in Monster Energy Drinks, material facts that would have been substantial factors in his decision to purchase and consume Monster Energy Drinks for the reasons set forth above, Plaintiff was deceived by Defendants into purchasing and paying for the Monster Energy Drinks as set forth above.

- 107. The utility of Defendants' practices, representations and omissions related to the packaging, labeling, advertising, marketing, promotion and sale of Monster Energy Drinks without disclosing, or adequately disclosing, that the amount of caffeine in Monster Energy Drinks or the risks associated with caffeine as used in Monster Energy Drinks, is negligible, if there is any utility at all, when weighed against the harm to the general public, Plaintiff and members of the Class.
- 108. The harmful impact upon members of the general public and the Class particularly the teenagers and youth the Company targets in its advertising, marketing and promotion campaign who purchased and used Monster Energy Drinks outweighs any reasons or justifications by Defendants for the unfair business practices they employed to sell Monster Energy Drinks described herein, particularly considering the reasonably available alternatives.
- 109. Defendants had an improper motive (profit before accurate marketing) at their intended audience in their practices, representations and omissions related to the packaging, labeling, advertising, marketing, promotion and sale of Monster Energy Drinks, specifically by implementing promotions and other marketing strategies designed to attract adolescents and youth, as set forth above.
- 110. The use of such unfair business acts and practices was and is under the sole control of Defendants, and was deceptively hidden from members of the

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Class and the general public in their packaging, labeling, advertising, marketing, promotion and sale of Monster Energy Drinks.

- 111. Defendants engaged in deceptive acts or practices by failing to disclose, or adequately disclose, to the consumers targeted by Defendants' advertising and promotional campaign, the amount of caffeine in Monster Energy Drinks or the risks associated with caffeine as used in Monster Energy Drinks, as set forth in detail above.
- 112. Defendants also engaged in deceptive acts or practices in labeling and describing Monster Energy Drinks in a manner as to appeal to pre-teens and teens, and by comparing favorably the "buzz" one gets from drinking Monster Energy Drinks to that obtained by drinking alcohol.
- 113. Defendants engaged in deceptive acts or practices by promoting the stocking of Monster Energy Drinks near sports drinks.
- 114. These deceptive acts and practices had a capacity, tendency, and/or likelihood to deceive or confuse reasonable consumers into believing that Monster Energy Drinks posed no greater risk to the health of those who drank it than did other sports drinks, particularly given the existence of peer-reviewed scientific studies indicating the dangers of caffeinated energy beverages.
- 115. Defendants also engaged in unlawful business practices by violating California's False Advertising Law ("FAL"), the CLRA, the MMWA as well as state warranty laws, as set forth in detail below. The violations of these laws serve as predicate violations of this prong of the UCL.
- 116. As a purchaser and consumer of Monster Energy Drinks, and as a member of the general public who purchased and used Monster Energy Drinks, Plaintiff has standing and is entitled to and does bring this class action seeking all available remedies under the UCL.

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- 117. Pursuant to California Business & Professions Code §17203, Plaintiff 2 seeks an order of this Court for injunctive relief and disgorging from Defendants 3 and restoring to Plaintiff and members of the Class all monies that may have been acquired by Defendants as a result of such unfair, deceptive and/or unlawful business acts or practices.
- 118. Plaintiff, members of the Class and the general public may be irreparably harmed and/or denied an effective and complete remedy if such relief is 8 not granted.
  - 119. As a result of Defendants violations of the UCL, Plaintiff and members of the Class are entitled to restitution for out-of-pocket expenses and economic harm in terms of the price they paid for Monster Energy Drinks.
  - 120. Pursuant to California Civil Code §3287(a), Plaintiff and members of the Class are further entitled to pre-judgment interest as a direct and proximate result of Defendants' wrongful conduct. The amount on which interest is to be applied is a sum certain and capable of calculation, and Plaintiff and members of the Class are entitled to interest in an amount according to proof.

### **COUNT II**

# For Violations of the FAL, Bus. & Prof. Code Section 17500, et seq.

- 121. Plaintiff repeats each and every allegation contained in the paragraphs above and incorporates by reference each preceding paragraph as though fully set forth at length herein.
- 122. In violation of California Business & Professions Code Section 17500, Defendants have disseminated, or caused to be disseminated advertising, labeling, packaging, marketing, and promotion of Monster Energy Drinks that is deceptive because of its failure to warn of the particular dangers inherent in consuming a highly caffeinated beverage by adolescents and youth.

- 123. Defendants compounded this deception by likening the effect of drinking Monster Energy Drinks to consuming alcohol in the advertising, packaging and labeling of Monster Energy Drinks, and by promoting the stocking of Monster Energy Drinks near sports drinks.
- 124. These acts deceptively represented Monster Energy Drinks as posing no greater risk to the health of those who drank it than did sports drinks.
- 125. Defendants' representations and omissions for Monster Energy Drinks are by their very nature unfair, deceptive and/or unlawful within the meaning of California Business & Professions Code Section §17500, *et seq.*, and were likely to deceive reasonable consumers.
- 126. In making and disseminating the representation and omissions alleged herein, Defendants knew or should have known they were misleading, particularly given the existence of peer-reviewed scientific studies indicating the dangers of caffeinated energy drinks. Accordingly, Defendants acted in violation of California Business & Professions Code Section §17500, et seq.
- 127. As a direct and proximate result of Defendants' wrongful conduct, Plaintiff and the Class members have suffered substantial harm.
- 128. Pursuant to California Business & Professions Code Section §17535, Plaintiff, on behalf of himself and others similarly situated, seeks an order of this Court restoring all monies that may have been acquired by Defendants as a result of such deceptive acts and/or practices.
- 129. As a result of Defendants' violations of the FAL, Plaintiff and the Class are entitled to restitution for out-of-pocket expenses and economic harm.
- 130. Pursuant to California Civil Code Section 3287(a), Plaintiff and members of the Class are further entitled to pre-judgment interest as a direct and proximate result of Defendants' wrongful conduct. The amount on which interest

is to be applied is a sum certain and capable of calculation, and Plaintiff and members of the Class are entitled to interest in an amount according to proof.

### **COUNT III**

### For Violations of the CLRA, Cal. Civ. Code Section 1750, et seq.

- 131. Plaintiff repeats each and every allegation contained in the paragraphs above and incorporates by reference each preceding paragraph as though fully set forth at length herein.
  - 132. This cause of action is brought pursuant to the CLRA.
- 133. Plaintiff and each member of the Class are "consumers" within the meaning of California Civil Code §1761(d).
- 134. The purchases of Monster Energy Drinks by Plaintiff and each member of the Class were and are "transactions" within the meaning of California Civil Code §1761(e).
- 135. Defendants have violated the CLRA by, among other things, their representations, practices and omissions in the labeling, advertising, marketing, promotion and sales of Monster Energy Drinks that Monster Energy Drinks were safe for consumption when they knew or had access to information that indicated that Defendants' representations were false and misleading.
- 136. Defendants' labeling, advertising, marketing, promotion and sales of Monster Energy Drinks as alleged herein, violated Section 1770(a) of the CLRA in at least the following respects for the reasons set forth in detail above:
  - (a) Misrepresenting the source, sponsorship, approval, or certification of goods or services (Cal. Civ. Code §1770(a)(2));
  - (b) Representing that goods or services have sponsorship, approval, characteristics, ingredients, uses, benefits, or quantities which they do not have (Cal. Civ. Code §1770(a)(5));

- (c) Representing that goods or services are of a particular standard, quality, grade, or that goods are of a particular style or model, if they are of another (Cal. Civ. Code §1770(a)(7));
- (d) Advertising goods or services with intent not to sell them as advertised (Cal. Civ. Code §1770(a)(9));
- (e) Representing that a transaction confers or involves rights, remedies, or obligations which it does not have or involve, or which are prohibited by law (Cal. Civ. Code §1770(a)(14)); and
- (f) Representing that the subject of a transaction has been supplied in accordance with a previous representation when it has not (Cal. Civ. Code §1770(a)(16)).
- 137. As a result of the use or employment by Defendants of methods, acts or practices declared unlawful by the above provisions of Cal. Civ. Code §1770, Plaintiff suffered damage in that he bought the Monster Energy Drinks and thus paid monies that he would not have expended had the true facts been accurately disclosed to him and had Monster Energy Drinks not been promoted as they were in light of the material adverse facts set forth above, or spent more money on Monster Energy Drinks than he otherwise would have. Plaintiff therefore seeks and is entitled to, on behalf of both himself and members of the Class, equitable relief in the form of an order for injunctive relief and requiring Monster to make full restitution of all monies wrongfully obtained as a result of the conduct described above.
- 138. Pursuant to California Civil Code §1780(d), Plaintiff requests that this Court enjoin Defendants from continuing to employ the unlawful methods, acts, and practices alleged herein. If Defendants are not restrained from engaging in these types of practices in the future, Plaintiff and other members of the Class will continue to suffer harm.

- 139. This cause of action does not, at this point, seek monetary damages but is confined solely to injunctive relief. Plaintiff will seek to amend this class action Complaint to seek damages in accordance with the CLRA after providing Defendants with notice pursuant to California Civil Code §1782.
- 140. Regardless of an award of damages, Plaintiff also separately seeks and is entitled to, pursuant to section 1780(d) of the CLRA, an order for the equitable relief described above, as well as costs, attorneys' fees and any other relief which the Court deems proper.

### **COUNT IV**

## **Breach of Express and Implied Warranty**

- 141. Plaintiff repeats each and every allegation contained in the paragraphs above and incorporates by reference each preceding paragraph as though fully set forth at length herein.
  - 142. Plaintiff and the Class purchased Monster Energy Drinks. By virtue of their purchases and the payment of monies, they formed a contract that included promises and affirmations made by Defendants through the labeling, packaging and accompanying advertising and marketing of the Monster Energy Drinks.
  - 143. The labeling and packaging of Monster Energy Drinks constitutes express warranties that Monster Energy Drinks are the "ideal combo of the right ingredients in the right proportion," and "bigger is better . . . because you can never get too much of a good thing." These warranties became part of the bargain between Plaintiff and the Class on the one hand and Defendants on the other.
  - 144. Plaintiff and the members of the Class relied upon Defendants' statements and Defendants' research and investigation regarding the safety of the Monster Energy Drinks in purchasing and consuming them.
  - 145. Defendants intended to and did in fact, and continue to the present, target their marketing to teenagers and adolescents by handing out free samples of

Monster Energy Drinks outside high schools, sports and music events without regard to the age of the recipient.

- 146. Monster Energy Drinks were not fit for the purposes for which they were intended, particularly not to the audience that Defendants was targeting with their Monster Energy Drinks. The Monster Energy Drinks Plaintiff consumed were neither safe for their intended use, nor of merchantable quality, in that they do not contain "the right ingredients in the right proportions" for adolescents and youth. Defendants, thus, breached their express warranties with Plaintiff and the Class, and they have been injured as a result.
- 147. Whether or not expressly made, such warranties that the Monster Energy Drinks are fit for the purposes intended and are safe is implied by law in all consumer transactions.
- 148. Unless excluded or modified, a warranty that the goods shall be merchantable is implied in a contract for their sale if the seller is a merchant with respect to goods of that kind. *See* U.C.C. §2-314; Cal. Com. Code §2314.
- 149. Monster Energy Drinks are "goods," as defined in the Uniform and California Commercial Code. U.C.C. §2-105(1).
- 150. Plaintiff and members of the Class are each a "Consumer" meaning an individual who buys or contracts to buy goods that, at the time of contracting, are intended by the individual to be used primarily for personal, family, or household purposes. U.C.C. §2-314.
- 151. As designers, manufacturers, licensors, producers, marketers, and sellers of the Monster Energy Drinks, the Company is a "merchant" within the meaning of the U.C.C. and California Commercial Code. U.C.C. §2-104(1); Cal. Com. Code §2104(1).
- 152. By placing the Monster Energy Drinks in the stream of commerce, Defendants impliedly warranted that the Monster Energy Drinks are reasonably

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I safe, effective and adequately tested for its intended use, i.e., are fit for the 2 ordinary purposes for which goods of that description are used and are adequately contained, packaged, and labeled.

- 153. Defendants marketed and sold Monster Energy Drinks using 5 misleading marketing materials emphasizing the positive aspects of the Energy Drinks while neglecting to inform the consumer of the risks associated with its consumption, including increase heart rate, high blood pressure, arrhythmia, dehydration, sleep deprivation and diarrhea.
- 154. As merchants of the Monster Energy Drinks, Defendants knew that purchasers relied upon them to design, manufacture, license and sell products that were reasonably safe and effective. Defendants impliedly warranted to Plaintiff and members of the Class that Monster Energy Drinks were of merchantable quality and safe and fit for the use for which they was intended. Plaintiff and the 14 Class reasonably relied entirely on Defendants' expertise, knowledge, skill, judgment, and implied warranty in choosing to purchase and consume Monster Energy Drinks.
  - 155. Plaintiff and the Class members purchased the Monster Energy Drinks for its intended purpose i.e. for consumption.
  - 156. In breach of Defendants' implied warranties, the Monster Energy Drinks are unsafe, ineffective and not merchantable for ways which include, but are not limited to the fact, that it can cause serious and even fatal health problems, that the caffeine content in the Monster Energy Drinks is dangerously high for consumption by adolescents and children, that frequent and excessive consumption may result in increasing heart rate, blood pressure, other cardiovascular complications, sleep deprivation and diarrhea, among others.
  - 157. Monster Energy Drinks are not reasonably safe for their intended use and the labels do not adequately warn of such dangers or even disclose the caffeine

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content, especially for teenager and youth targeted by the Company's advertising, marketing and promotion campaign.

- 158. Plaintiff and the Class, who could not have known about the nature of the risks and side effects associated with Monster Energy Drinks until after they purchased or used it. Moreover, the risks associated with consuming Monster Energy Drinks far outweigh any perceived benefits.
- 159. By selling, delivering and/or distributing the defective Monster Energy Drinks to Plaintiff and the Class, Defendants breached the implied warranty of merchantability and the implied warranty of fitness.
- 160. As a direct and proximate result of Defendants' breach of implied warranties, Plaintiff and Class members have sustained injuries by purchasing the Monster Energy Drinks which were not safe or effective as represented, thus entitling Plaintiff to judgment and equitable relief against Defendants, as well as restitution, including all monies paid for the Monster Energy Drinks.

### **COUNT V**

# For Violations of the MMWA, 15 U.S.C. Section 2301, et seq.

- 161. Plaintiff repeats each and every allegation contained in the paragraphs 18 above and incorporates by reference each preceding paragraph as though fully set forth at length herein.
  - 162. Plaintiff and Class members are "consumers" within the meaning of the MMWA.
  - 163. The Company is a "supplier" and "warrantor" within the meaning of the MMWA.
  - 164. Monster Energy Drinks are "consumer products" within the meaning of the MMWA.
  - 165. Defendants' written affirmations of fact, promises and/or descriptions, as alleged herein, are each a "written warranty" and/or there exists an implied

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warranty for the sale of Monster Energy Drinks within the meaning of the MMWA, i.e., that they are safe for consumption.

- 166. The Company breached its warranties as Monster Energy Drinks were not fit for their intended use, and thereafter the Company has refused to honor any applicable warranties by refunding the price paid for such products despite demand therefor. Defendants' conduct thereby caused damages to Plaintiff and members of the Class.
- 167. The amount in controversy meets or exceeds the sum or value of \$5 million (exclusive of interest and costs) computed on the basis of all claims to be determined in this suit.
- 168. As a result of the Company's breach of warranties, Plaintiff and Class members have sustained damages and other losses in an amount to be determined at trial, as well as attorneys' fees, rescission, and/or other relief as is deemed appropriate.

### **COUNT VI**

# Unjust Enrichment

- 169. Plaintiff repeats each and every allegation contained in the paragraphs above and incorporates by reference each preceding paragraph as though fully set forth at length herein.
- 170. At all times relevant hereto, Defendants designed, manufactured, licensed, produced, promoted, marketed and/or sold the ineffective, dangerous and improperly labeled Monster Energy Drinks.
- 171. Plaintiff and members of the Class conferred a benefit upon Defendants by paying for a product with benefits that could not be provided or delivered and were not safe and effective as advertised. By means of their material misrepresentations and omissions, as set forth above, Defendants induced Plaintiff and the Class to purchase Monster Energy Drinks provided no substantial benefit

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1 to consumers, but actually may have caused significant detriment to their health 2 and mental well-being. As a consequence of such misrepresentations and misconduct, Plaintiff and the members of the Class paid monies to obtain the Monster Energy Drinks.

- 172. Defendants voluntarily accepted and retained the benefit of the monies paid by Plaintiff and the Class with full knowledge of the dangers of the Monster Energy Drinks and without adequately disclosing those risks.
- 173. Defendants have been enriched, at the expense of Plaintiff and the Class, by retaining monies for benefits, which they did not provide.
  - 174. Plaintiff and the Class have no adequate remedy at law.
- 175. It would be unjust and inequitable for Defendants to retain the profits, benefits, and other compensation obtained from its wrongful conduct as alleged herein.

### PRAYER FOR RELIEF

WHEREFORE, Plaintiff, on behalf of himself and all others similarly situated, prays for judgment against Defendants as follows:

- A. Certifying the Class as requested for all claims asserted herein;
- В. Awarding Plaintiff and the proposed Class members actual, statutory and punitive damages;
- C. Awarding declaratory and injunctive relief as permitted by law or equity, including corrective labeling, advertising and marketing;
- D. Ordering that Defendants be required to make full restitution of all monies wrongfully obtained as a result of the conduct described above and disgorge all ill-gotten gains flowing from the conduct described above;
- E. Ordering that Defendants be required to pay pre- and post-judgment interest on all such sums;
  - F. Providing such further relief as may be just and proper;

1	G.	Other legal and equitable	e relief permitted with respect to the causes o
2	action state	ed herein;	
3	H.	A trial by jury on all issu	ues so triable; and;
4	- Company	Such other and further re	elief as the Court may deem just and proper.
5		DEMAND	FOR JURY TRIAL
6	Plair	ntiff hereby demands a tria	al by jury with respect to any claims so triable.
7 8	DATED: 1	December 12, 2012	THE MEHDI FIRM
9	TOTAL CONTRACTOR CONT		Gra Hlundi
10	A CONTRACTOR OF THE CONTRACTOR		AZRA Z. MEHDI
11	A COLUMN ACTION		9107 Wilshire Blvd., Suite 450
12	The control of the co		Beverly Hills, CA 90210
13	And in the second secon		Telephone: (310) 853-8010 Facsimile: (310) 853-8011
14			azram@themehdifirm.com
15			Attorney for Plaintiff and the [Proposed]
16			Class
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# **EXHIBIT** A

U.S. Department of Health and Human Services Food and Drug Administration Center for Food Safety and Applied Nutrition

CFSAN Adverse Event Reporting System Voluntary and Mandatory Reports on 5-Hour Energy, Monster Energy, and Rockstar Energy Drink January 1, 2004, through October 23, 2012

### Introduction

FDA's Center for Food Safety and Applied Nutrition (CFSAN) Adverse Event Reporting System (CAERS) collects reports about adverse health events and product complaints related to CFSAN-regulated products, including conventional foods, dietary supplements, and cosmetics. Based on a search of CAERS, this document summarizes the adverse events reported to FDA in connection with products under the labels 5-Hour Energy, Monster, and Rockstar between January 1, 2004 and October 23, 2012. These products are currently marketed as dietary supplements.

CAERS includes voluntary reports for cosmetics and conventional foods, and both voluntary and mandatory reports for dietary supplements. Mandatory reports are those required by the Dietary Supplement and Nonprescription Drug Consumer Protection Act. Specifically, dietary supplement manufacturers, packers, and distributors must notify FDA if they receive reports about serious adverse events in connection with the use of their products. This law defines a serious adverse event as an adverse health-related event that is associated with the use of a dietary supplement and that results in death, a life-threatening experience, inpatient hospitalization, a persistent or significant disability or incapacity, a congenital anomaly or birth defect, or that requires, based on reasonable medical judgment, a medical or surgical intervention to prevent one of those outcomes. The requirement to report serious adverse events to FDA applies only to dietary supplements and not to beverages, other conventional foods, or cosmetics.

Medical officers with the agency's Dietary Supplement Program staff review all serious adverse events reported to FDA about dietary supplements as part of the normal process of assessment and categorization. In addition to these mandatory reports, the CAERS system also contains adverse events (both serious and non-serious) that are voluntarily reported to FDA by consumers and health care providers.

FDA encourages consumers and health care providers to report adverse events they believe may be related to FDA-regulated products to FDA's MedWatch Adverse Event Reporting Program (<a href="http://www.fda.gov/Safety/MedWatch/default.htm">http://www.fda.gov/Safety/MedWatch/default.htm</a>). FDA advises consumers to talk with their health care providers before using any product marketed as an "energy shot" or "energy drink."

### Things You Should Know About Adverse Event Report Data

Individual adverse event reports about a particular product and the total number of adverse event reports for that product in CAERS only reflect information AS REPORTED and do not represent any conclusion by FDA about whether the product actually caused the adverse events. Because CAERS is constantly updated with new information, the number of reports for a given product and the content of individual reports may change over time.

Even with mandatory reporting of serious adverse events for dietary supplements, generally only a small fraction of adverse events associated with any product is reported. On the other hand, there may be duplicate reports in CAERS for the same adverse event because multiple people (such as an injured consumer and a health care provider who treated him or her) may have submitted reports.

There are important limitations to making inferences based on data from adverse event reports, such as those in CAERS.

- Reports to FDA do not necessarily include all relevant data, such as whether an
  individual also suffered from other medical conditions (such as cardiac disease) or
  took other supplements or medication at the same time.
- Reports may not include accurate or complete contact information for FDA to seek further information about the event, or complainants may choose not to participate in the follow-up investigation.

When important information is missing from a report, it is difficult for FDA to fully evaluate whether the product caused the adverse event or simply coincided with it. The fact that an adverse event happened after a person took a dietary supplement does not necessarily mean that the dietary supplement caused the adverse event.

Exhibit

NON-SERIOUS INJURIES/ ILLNESS

NAUSEA, THROAT IRRITATION

MONSTER BLUE LOW CARB ENERGY DRINK

4/7/09

12784

Page 1

# CAERS Adverse Events Reports Allegedly Related to Monster Search Terms: Monster

The Center for Food Safety Adverse Event Reporting System (CAERS) is a post-market surveillance system that collects reports about events or problems that are allegedly related to CFSAN regulated products. In some reports, information in the reports cannot be verified for accuracy. Furthermore, in many reports, individuals may have used other products, and many products contain multiple ingredients which further complicates the evaluation of adverse event reports. There is no certainty that a reported adverse event can be attributed to a particular product or ingredient. The number of adverse event reports in CAERS received by FDA and relationship or association with the product or ingredient. Due to the continuous inclusion of new or updated information into the CAERS system, reports released from the adverse event report itself about a particular product only reflects information AS REPORTED and does not represent any conclusion by FDA regarding a causal CAERS containing adverse event data may change over time.

Each report received by CAERS regarding an individual that experiences an adverse event is assigned a unique report number (Report #).

\*Previous versions of this document may include CAERS reports 150942 and 150496. Since we received two CAERS reports for the same individual, we have merged them

into a single	into a single CAERS report (150942).	(50942).		
^ Additiona	d dates indicate re	^ Additional dates indicate receipt of additional materials on report.	rials on report.	
Report#	Received Date	Brand/Product S Name	Symptoms	Outcomes
66354	2/4/04	MONSTER ENERGY ENERGY SUPPLEMENT I DRINK	MONSTER ENERGY ABDOMINAL PAIN UPPER, ENERGY SUPPLEMENT RETCHING, VOMITING, DIARRHOEA, DRINK HOSPITALISATION	LIFE THREATENING, HOSPITALIZATION
71234	8/11/04	MONSTER ENERGY DRINK	MYOCARDIAL INFARCTION, ELECTROCARDIOGRAM ST SEGMENT ELEVATION, HOSPITALISATION	HOSPITALIZATION, LIFE THREATENING
75388	1/10/05	MONSTER BEVERAGE CO MONSTER ENERGY	FATIGUE	VISITED A HEALTH CARE PROVIDER
78111	4/6/05	HANSENS MONSTER ENERGY DRINK	PHARYNGITIS, DIZZINESS	NON-SERIOUS INJURIES/ ILLNESS
86237	3/22/06	MONSTER ENERGY DRINK	TREMOR, DYSPNOEA, VOMITING, CHEST PAIN, TREMOR, RHABDOMYOLYSIS, MYOCLONUS	HOSPITALIZATION, VISITED AN ER, LIFE THREATENING
111857	4/7/09	MONSTER ENERGY DRINK	DEATH	<b>DEATH</b>

Report#	Received Date		Symptoms	Outcomes
113068	60/2/9	MONSTER ENERGY DRINK	BIPOLAR DISORDER, PSYCHOTIC DISORDER, PERSONALITY DISORDER, SUICIDAL IDEATION	HOSPITALIZATION
116885	60/2/08	JAVA MONSTER PLUS ENERGY ENERGY DRINK RUSSIAN FLAVOR	GASTROENTERITIS SALMONELLA, MALAISE, VOMITING, BACK PAIN, HEADACHE, ABDOMINAL PAIN, COUGH, DIARRHOEA	NON-SERIOUS INJURIES/ ILLNESS
128536	7/28/10	MONSTER ENERGY DRINK	FATIGUE, INFLUENZA LIKE ILLNESS, MEMORY IMPAIRMENT, MIGRAINE, ANGINA PECTORIS, PALPITATIONS, EYE PAIN, MALAISE, DYSURIA, NEUROPATHY PERIPHERAL, NIGHT SWEATS, DECREASED APPETITE, ASTHENIA, PAIN, INSOMNIA, HEADACHE, FLUSHING, VISUAL ACUITY REDUCED	LIFE THREATENING, HOSPITALIZATION
130690	10/5/10	MONSTER ENERGY DRINK	DYSPNOEA, POLLAKIURIA, BLOOD POTASSIUM DECREASED	VISITED AN ER, HOSPITALIZATION
132041^	11/12/10	MONSTER NITROUS	<b>DEATH</b>	<b>DEATH</b>
	6/21/12			
133771	12/8/10	A >	VOMITING, ABDOMINAL PAIN	NON-SERIOUS INJURIES/ ILLNESS
142050	8/1/11	T	LETHARGY, ABDOMINAL PAIN, HEART RATE ABNORMAL	NON-SERIOUS INJURIES/ ILLNESS
143117	8/1/11	MONSTER/LOW CARB ENERGY DRINK	CONJUNCTIVITIS	VISITED A HEALTH CARE PROVIDER, NON-SERIOUS INJURIES/ ILLNESS
144780	4/14/11	MONSTER HIT MAN ENERGY DRINK	NAUSEA, DIZZINESS, VOMITING, HEART RATE ABNORMAL, BLOOD PRESSURE FLUCTUATION	NON-SERIOUS INJURIES/ ILLNESS

Page 2

Report #	Received Date	Report # Received Date Brand/Product Symptoms  Name  Name  10/26/11 MONSTER DRINK MISCLE SP	ASMS ABASIA	Outcomes OTHER SERIOI IS (IMPORTANT MEDICAL EVENTS)
,	11/20/11	egranica a ancias case e e e a ser e e e e e e e e e e e e e e e e e e	JZ	OTHER SERIOUS (IMPORTANT MEDICAL EVENTS)
45546	11/10/11		ATE ABNORMAL, SKIN URATION, BLOOD RE INCREASED	VISITED AN ER
46476^	12/7/11	MONSTER DRINKS	LOSS OF CONSCIOUSNESS	<b>DEATH</b>
	3/27/12			
	4/4/12			
146479	12/6/11	ENERGY	RATE IRREGULAR, DEA, ATRIAL FIBRILLATION	HOSPITALIZATION
147297	12/30/11			DEATH
147873	12/5/11	MONSTER ENERGY DRINK	Angelija Balika	NON-SERIOUS INJURIES/ ILLNESS
150719	4/3/12	MONSTER ENERGY DRINK	FATIGUE, IRRITABILITY, DEPENDENCE	NON-SERIOUS INJURIES/ ILLNESS
150941	4/6/12	MONSTER		VISITED A HEALTH CARE PROVIDER, HOSPITALIZATION
* 150942^	3/27/12	MONSTER ENERGY	CARDIAC ARREST, ARRHYTHMIA,	DEATH TO THE TRANSPORT OF THE TRANSPORT
	4/9/12	DRINK		
151016	4/9/12	MONSTER ENERGY DRINKS	PAIN	VISITED AN ER, OTHER SERIOUS (IMPORTANT MEDICAL EVENTS)
151782	4/27/12	MONSTER ENERGY REHAB PROTEAN + ENERGY 15.5 OZ	миника до во почето на почето	HOSPITALIZATION
152471	5/15/12	MONSTER ENERGY	DIARRHOEA, VOMITING, CHROMATURIA, JAUNDICE, PRURITUS, ANOREXIA, BILIARY SPHINCTEROTOMY, CHOLESTASIS, GALLBLADDER DISORDER, PANCREATIC DISORDER	OTHER SERIOUS (IMPORTANT MEDICAL EVENTS), HOSPITALIZATION
				Page 3

	4	Т	T		1	1	-		***************************************				1
Outcomes	HOSPITALIZATION	HOSPITALIZATION	VISITED AN ER, HOSPITALIZATION	VISITED AN ER, HOSPITALIZATION	HOSPITALIZATION	VISITED AN ER, HOSPITALIZATION	CONGENITAL ANOMALY, REQ. INTERVENTION TO PRVNT PERM. IMPRMNT., LIFE THREATENING, DISABILITY	HOSPITALIZATION	HOSPITALIZATION	HOSPITALIZATION	VISITED AN ER, HOSPITALIZATION	VISITED A HEALTH CARE PROVIDER	
Symptoms	RESPIRATORY ARREST, CARDIAC ARREST	DIZZINESS, TREMOR, ANXIETY	OROPHARYNGEAL SWELLING	CONFUSIONAL STATE, CHEST PAIN, VISITED AN ER, HOSPITALIZATION PAIN, HEADACHE, CHILLS, DIZZINESS	DYSPNOEA, FEELING JITTERY, HYPOAESTHESIA	HYPERSENSITIVITY, EMOTIONAL DISTRESS, URTICARIA	HYPERSENSITIVITY, MALAISE	HEART RATE INCREASED, PALPITATIONS, FALL	ORAL HERPES, HYPERSENSITIVITY, HOSPITALIZATION RASH, PRURITUS	ABDOMINAL PAIN UPPER, VOMITING, SYNCOPE, DIARRHOEA, DEHYDRATION	CHOKING, HAEMORRHAGE, FOREIGN BODY TRAUMA, RETCHING	SYNCOPE, MYOCARDIAL INFARCTION, FOOD POISONING, DIZZINESS, FEELING ABNORMAL	
Brand/Product Name	MONSTER ENERGY REHAB PROTEAN	MONSTER ENERGY 16 OZ	. Z	T	MONSTER ENERGY 16 OZ	MONSTER ENERGY	MONSTER ENERGY DRINK	MONSTER ENERGY	MONSTER ENERGY ANTI- GRAVITY 12 FL. OZ	MONSTER ENERGY ABSOLUTELY ZERO	MONSTER ENERGY	MONSTER ENERGY REHAB GREEN TEA 15.50Z	
Received Date	5/31/12	6/11/12	6/29/12	7/20/12	8/7/12	8/8/12	8/10/12	8/22/12	8/27/12	8/30/12	9/20/12	10/11/12	
Report #	153012	153279	153974	154641	155221	155267	155411	155735	155835	156002	156830	157791	40

Page 4

### Case 5:12-cv-02188-VAP-OP Document 1 Filed 12/12/12 Page 64 of 67 Page ID #:83

# UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA CIVIL COVER SHEET

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yourself, provide same.) Azra Z. Mehdi THE MEHDI FIRM	ddress and Telephone Number, If te 450, Beverly Hills, CA 90210 (3			Attorneys (	If Known)	Office and the state of the sta		<del>and the second </del>	yeshopustasanina Amalanaa	***************************************
II. BASIS OF JURISDICTIO	N (Place an X in one box only.)	N	III. CITIZENS (Place an X	IIIP OF PI	RINCIPAL P	ARTIES -	For Diversity Case	s Only	**************************************	Netronoccupaci
☐ 1 U.S. Government Plaintiff	63 Federal Question (U.S. Government Not a Party	)	Citizen of This S			PJF DEI				DEF ≝4
☐ 2 U.S. Government Defendar	Citizen of Anoth	er State	· · · · · · · · · · · · · · · · · · ·	□2 □2	Incorporated and of Business in A	l Principal Place	□ 5	□5		
**************************************	Citizen or Subjec	t of a Forei	gn Country 1	□3 □3	Foreign Nation		□6	□6		
IV. ORIGIN (Place an X in or							******************************	POTOTO SERVICE AND		
✓1 Original       □ 2 Removed from Proceeding       □ 3 Remanded from □ 4 Reinstated or □ 5 Transferred from another district (specify): □ 6 Multi- □ 7 Appeal to District Judge from Litigation       □ 6 Multi- □ 7 Appeal to District Judge from Litigation										
V. REQUESTED IN COMPLAINT: JURY DEMAND: Yes  \( \text{No (Check 'Yes' only if demanded in complaint.)} \)										
CLASS ACTION under F.R.C.P. 23: Yes □ No MONEY DEMANDED IN COMPLAINT: § in excess of \$5 million								MMMMMM.		
VI. CAUSE OF ACTION (Cit	e the U.S. Civil Statute under which	ch you :	are filing and write	a brief sta	tement of caus	se. Do not	ite jurisdictional st	atutes unless di	ersity.)	Militarionissississi
VII. NATURE OF SUIT (Plac	son-Moss Warranty Act (alleged bi	reach of	l'warranties); 28 U	.S.C. §133	2, et seq., Cla	ss Action F	irness Act of 2005		Pikelejiki menikés kadinés me	Market State of the State of th
TIL PATURE OF SUIT (FIR		ı —	***************************************		***		***************************************	7	от потом постания на	erecent vaccours
□ 891 Agricultural Act □ 892 Economic Stabilization Act □ 893 Environmental Matters □ 894 Energy Allocation Act □ 895 Freedom of Info, Act	Overpayment of Veteran's Benefits  160 Stockholders' Suits  190 Other Contract 195 Contract Product Liability 196 Franchise REAL PROPERTY 210 Land Condemnation 220 Foreclosure 230 Rent Lease & Ejectment 240 Torts to Land 245 Tort Product Liability 290 All Other Real Property	□ 310 □ 315 □ 320 □ 330 □ 340 □ 345 □ 350 □ 362 □ 365 □ 368 □ 368	TORTS SSONAL INJURY Airplane Airplane Product Liability Assault, Libel & Slander Fed. Employers' Liability Marine Marine Product Liability Motor Vehicle Motor Vehicle Product Liability Motor Vehicle Product Liability Moter Personal Injury Med Malpractice Personal Injury Med Malpractice Personal Injury Motor Vehicle Product Liability Asbestos Personal Injury Product Liability Asbestos Corpus Alien Detainee Other Immigration Actions	P   370   371   380   385   BA   422   423   441   442   443   445   446   446   440	TORTS ERSONAL ROPERTY Other Fraud Truth in Lend Other Persona Property Dam Property Dam Product Liabi NKRUPTCY Appeal 28 US 158 Withdrawal 2 USC 157 //L RIGHTS Voting Employment Housing/Accommodations Welfare American with Disabilities - Employment American with Disabilities - Other Other Civil Rights	ing	PENALTY Agriculture Other Food & Drug Drug Related Seizure of	□ 740 Railwa □ 790 Other Litigat □ 791 Empl. Securii □ 820 Copyri □ 830 Patent □ 840 Traden SOCIAL S □ 861 HIA (1 □ 862 Black □ 863 DIWC □ 864 SSID 1 □ 865 RSI (4 □ FEDERAL □ 870 Taxes	Mgmt, ons Mgmt, ons Mgmt, ing & Sure Act by Labor Labor Labor Jon Ret. Inc. y Act Y RIGHT ghts  ark ECURIT 395if) Lung (92: /DIWW )) Tax SUI U.S. Plai indant) ons	Act Y 33)
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FOR OFFICE USE ONLY:	Case Number: EDCV1	************	2188 VAP	-	res over the bullets		mmmmmme <sup>x</sup>			

CV-71 (05/08)

# UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA CIVIL COVER SHEET

VIII(a). IDENTICAL CASES: Half yes, list case number(s):	s this action been p	reviously filed in this court a	and dismissed, remanded or closed? ■No □ Yes			
VIII(b). RELATED CASES: Hav If yes, list case number(s):	re any cases been pr	eviously filed in this court th	nat are related to the present case? MNO			
□ B. □ C.	Arise from the sam Call for determinat For other reasons v	e or closely related transacti ion of the same or substantia yould entail substantial dupli	ions, happenings, or events; or ally related or similar questions of law and fact; or ication of labor if heard by different judges; or also is present.			
IX. VENUE: (When completing the (a) List the County in this District;			if necessary.)  if other than California; or Foreign Country, in which EACH named plaintiff resides.			
Check here if the government,	its agencies or empl	oyees is a named plaintiff. I	f this box is checked, go to item (b).			
County in this District.*	antinara da manara m		California County outside of this District; State, if other than California, or Foreign Country Maryland			
(b) List the County in this District;  Check here if the government,	California County of its agencies or emplo	outside of this District; State oyees is a named defendant.	if other than California; or Foreign Country, in which EACH named defendant resides. If this box is checked, go to item (c).			
County in this District:*	***************************************	and the second s	California County outside of this District; State, if other than California; or Foreign Country			
(c) List the County in this District; Note: In land condemnation c	California County ( ases, use the locati	outside of this District; State on of the tract of land invo	if other than California; or Foreign Country, in which EACH claim arose, lved.			
County in this District:*  California County outside of this District; State, if other than California, or Foreign Countre All 50 states						
			ATT TO STATES.			
* Los Angeles, Orange, San Berna Note: In land condemnation cases, u	rdino, Riverside, V se the location of the	entura, Santa Barbara, or	San Luis Obispo Counties			
X. SIGNATURE OF ATTORNEY (	OR PRO PER):	10200	My Coling December 12, 2012			
or orier bubers as reduited by the	y, a ms form, addro	vea by the Maicial Conferenc	rmation contained herein neither replace nor supplement the filing and service of pleadings ce of the United States in September 1974, is required pursuant to Local Rule 3-1 is not filed sting the civil docket sheet. (For more detailed instructions, see separate instructions sheet.)			
Key to Statistical codes relating to So	ocial Security Cases	Manifest Management of the Control o				
Nature of Suit Code	Abbreviation	Substantive Statement of	of Cause of Action			
All claims for health insurance benefits (Medicare) under Title 18, Part A, of the Social Security Act, as amended.  Also, include claims by hospitals, skilled nursing facilities, etc., for certification as providers of services under the program. (42 U.S.C. 1935FF(b))						
862						
863						
863	DIWW	All claims filed for widow Act, as amended. (42 U.S	vs or widowers insurance benefits based on disability under Title 2 of the Social Security S.C. 405(g))			
864	SSID	All claims for supplement Act, as amended.	al security income payments based upon disability filed under Title 16 of the Social Security			
865	Act, as amended.					

# UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA

### NOTICE OF ASSIGNMENT TO UNITED STATES MAGISTRATE JUDGE FOR DISCOVERY

This case has been assigned to District Judge Virginia A. Phillips and the assigned discovery Magistrate Judge is Oswald Parada.

The case number on all documents filed with the Court should read as follows:

EDCV12- 2188 VAP (OPx)

Pursuant to General Order 05-07 of the United States District Court for the Central District of California, the Magistrate Judge has been designated to hear discovery related motions.

All discovery related motions should be noticed on the calendar of the Magistrate Judge

Think	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	Andrew American Pol	NOTICE TO COUNSEL		
	py of this notice must be served v , a copy of this notice must be ser		e summons and complaint on all de n all plaintiffs).	fendaı	nts (if a removal action is
Subs	sequent documents must be filed	at the	following location:		
	Western Division 312 N. Spring St., Rm. G-8 Los Angeles, CA 90012		Southern Division 411 West Fourth St., Rm. 1-053 Santa Ana, CA 92701-4516		Eastern Division 3470 Twelfth St., Rm. 134 Riverside, CA 92501
Failu	re to file at the proper location will resu	ult in y	our documents being returned to you.		

Name & Address: AZRA Z. MEHDI (220406)	
THE MEHDI FIRM 9107 Wilshire Blvd., Suite 450	
Beverly Hills, CA 90210	
Beverly Tims, CA 90210	
	DISTRICT COURT CT OF CALIFORNIA
ALEC FISHER, Individually and on Behalf of All	CASE NUMBER
Others Similarly Situated,	
	EDCV12 - 02188 VAP (OPx)
PLAINTIFF(S)	
MONSTER BEVERAGE CORPORATION,	
MONSTER ENERGY COMPANY, and DOES 1-20,	
inclusive,	SUMMONS
DEFENDANT(S).	
TO: DEFENDANT(S):	
	ROFFICE USE ONLY
A lawsuit has been filed against you.	
Within ZI days after service of this summon	s on you (not counting the day you received it), you
must serve on the plaintiff an answer to the attached ☑ co ☐ counterclaim ☐ cross-claim or a motion under Rule 12	omplaint amended complaint
or motion must be served on the plaintiff's attorney, Azr	a Z. Mehdi , whose address is
9107 Wilshire Blvd., Suite 450, Beverly Hills, CA 9021	0 . If you fail to do so
judgment by default will be entered against you for the re-	elief demanded in the complaint. You also must file
your answer or motion with the court.	
	.00000
	Clerk, U.S. District Court
Dated: December 12, 2012	DENISE VO ( )
Dated. Determoer 12, 2012	By: Deputy Clerk
	TO THE PARTY OF TH
FOR OFFICE USE ONLY	(Seal of the Court)
[Use 60 days if the defendant is the United States or a United States of 60 days by Rule 12(a)(3)].	agency, or is an officer or employee of the United States. Allowed
CV-01A (10/11 SUMMO	NS .